



Kinaway

Katch-Up's

MONTHLY NEWSLETTER APRIL ISSUE, 2019

Kinaway HQ Editorial

What a busy and exciting month it has been! April was absolutely jammed packed here at Kinaway HQ. Firstly, we would like to start by dedicating April's issue of Kinaway Katch-Up's to Anzac Day. Held annually on the 25th of April, Anzac Day is a nationwide day of remembrance, that commemorates all Australian and New Zealand soldiers who served and died in all wars, particularly World War I (1914-1918). It is imperative we acknowledge Australia's First Nations People who fought for their country and died in battle. In conjunction with Anzac Day, the Kinaway Team would also like to acknowledge anyone in our community who has recently lost someone significant in their life. Whether it be a family member, friend or work colleague, our thoughts are with you all.

Secondly, the Kinaway team have been out on the road visiting members and have also been attending social procurement events. In between late March and early April, the Kinaway team attended the Social Traders forum in Traralgon, Wodonga, Shepparton and Ballarat. Social Traders is an organisation that exists to create jobs for disadvantaged Australians, by linking business and government buyers with social enterprises. It was great for us all to have attended the forums we did, and to have met Aboriginal and Torres Strait Islander business in regional Victoria. More recently on the 29th of April, the Kinaway team attended the Grow Gippsland forum. This event was held in Sale, in order to promote the social procurement

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opportunities available in the Gippsland region. A massive thank you to Liz Allen for arranging the evening, for the invite and for organising us with accommodation.

With regards to social procurement, we are next to discuss the Social Procurement Workshop and Trade Show. This event was held on April 9th, 2019 in the Westpac building on Lonsdale Street, Melbourne CBD. The Kinaway team would like to thank Westpac Bank for the support and assistance in making the day a successful one. It was fantastic to work alongside the Westpac team in providing Kinaway a venue, catering and giving us continuous support as a corporate partner. We also appreciate our Kinaway members who signed up to participated in the day, and hope you all received social procurement opportunities, as it was the aim of the day.

- Alana Bonanno, Kylie Astell and Lee-Ann Emzin

Message from the Chair

I hope you all had a lovely and safe Easter break with your families and friends. A huge friendly welcome to both our newest Kinaway members and Corporate Partners, that have recently signed up within the past month. I am thrilled that the organisation is expanding and gaining more visibility in the Victorian Aboriginal and Torres Strait Islander community. We are so excited to have new businesses and entrepreneurs become members of Kinaway – it is so exciting to hear and learn about the wonderful ideas and creativity that goes into making Aboriginal and Torres Strait Islander businesses be the best that they can be.

April was a highly productive and busy month for most of us. There was a board meeting held on April 11th, two days after the Social Procurement Workshop and Trade Show (held on April 9th). On behalf of myself and the Board of Directors, we would like to thank and acknowledge the individuals who made April the 9th successful; Jason Kambovski, Lucy Erskine and Emily Fraresso from Westpac Bank,

Parliamentary Secretary to the State Treasurer Steve Dimopoulos MP, our facilitator for the day Jane Leslie, Andrew

Jackomos, Joe Murfet and Liz Liddle, Cynthia Lim and Marindi Jarrett from the Department of Jobs, Precincts and Regions, photographer of the day Tiffany Garvie, and also our wonderful Kinaway Team. A massive thank you to you all who organised and ran the day smoothly, and were able to give our Kinaway members social procurement opportunities.

We are really building momentum now and have lots of opportunities to look at new ways to support our businesses grow and move ahead in their success.

Kinaway will be presenting at a few national and International Aboriginal business conferences and look forward to sharing the ideas and learnings with you all.



- Karen Milward, Chair

General Manager's Report

The Kinaway team and I have been flat out in the past month. April consisted of many regional trips across Victoria and more corporate partners and members joining our business. We welcome all our new businesses and corporate partners with open arms and are excited to be working with you. Kinaway is also currently in the process of developing new programs and organising more services and exclusive events to provide for our members.

Our regional trips began with the Social Traders event, which was held between late March and early April. It was great heading out to regional Victoria and being able to identify and meet with so many new Kinaway members in Traralgon, Wodonga, Shepparton and Ballarat. In Wodonga, we organised a networking dinner with a few Kinaway members and potential members also. It was great to meet with all who attended that evening and are excited to work with you and your business. Afterwards, the Kinaway staff and I went out to visit the Bunjil Energy crew in Elsternwick, on April 1st. We all love being on the road and getting to know our businesses, as well as assisting them with the services we provide.

The following week, the first Social Procurement Workshop and Trade Show was organised. This event was held on April 9th, and I would like to thank all members and government buyers who attended, in order to have showcased their business and hopefully gain government contracts. Furthermore, a genuine thank you to the Westpac staff, the Department of Jobs, Precincts and Regions team, as well as Jane Leslie and Tiffany Garvie for making the day such a successful one. It was an

awesome team effort by all who participated in organising the day behind the scenes.

Afterwards, we were on the road again meeting with more organisations who are eager to work with aboriginal and Torres Strait Islander business and entrepreneurs. On April 12th, Kylie and I went to visit Bendigo City council about their emerging social procurement opportunities. Later in the month, the whole team were invited to Sale, and attended the Grow Gippsland event. This was held on April 29th and presented to us was the knowledge of the procurement opportunities available in the Gippsland region. Being there it was also great to see some familiar faces such as some Kinaway members, David Deo from IBA and the Grow Gippsland organisation. Thank you to Liz Allen who organised the night and invited us to the event. The following day, we visited the Gunaikurnai Land and Waters Aboriginal Corporation, who are more commonly known as GLaWAC. It was lovely to have had the opportunity in meeting with CEO Roger Fenwick and COO Mark Higgins from GLaWAC, in Lakes Entrance.

Also, I would like to announce a brief snapshot of a few working projects Kinaway are in the midst of organising. We will be implementing a Virtual Assistance Program, that will provide administration services to interested members. Another services we will be launching is a Women's Business Circle that will allow yarning circles to be held, as a service to represent our main topic of mental health from the previous Kinaway Business Circle. Our last program that we are fine tuning at the moment is a Business Coaching Program with RMIT.

This will assist members who require business coaching and strategies, to be able to participate in a program in taking their business to the next level. Kinaway will be updating you all with more information shortly, when these three programs are up and running.

On a final note, I personally thank all our corporate partners and the Department of Jobs, Precincts and Regions, as well as my team, for their continuous hard work and endless support you have all exchanged. This truly represents what Kinaway is about and

showcases what we can and will to change the Aboriginal and Torres Strait Islander business sector here in Victoria.



- Paul Kruspe, General Manager

Upcoming events & important dates

- 9 April: Social Procurement Workshop and Trade Show
- 11 April: Board Meeting
- 29-22 April: Easter Period
- 25 April: ANZAC Day
- 29 April: Grow Gippsland Conference
- 30 April: Meeting with GLaWAC
- 13 May: Launch of RAP St. Kilda Football Club, Moorabbin
- 21 May: Hume City Council Dreamtime Luncheon
- 26 May: Sorry Day
- 27 May-3 June: Reconciliation Week
- 3 June: Mabo Day
- 5 June: Vue De Monde Cooking Master Class

Corporate Partner of the Month



Founded in 1817, Westpac is one of the four major banking organisations in Australia and one of the largest banks in New Zealand. It provides a broad range of banking and financial services in these markets, including consumer, business and institutional banking and wealth management services. Westpac strives 'to be one of the world's great service companies, helping customers, communities and people to prosper and grow.'

The Kinaway staff, Board directors and Kinaway members all appreciate Westpac Bank for being a loyal corporate partner, in hosting the Social Procurement Workshop and Trade Show held on April 9th, 2019. The Kinaway community sincerely thank Westpac, as the event would not have been a success without the provided venue space, assistance and support offered. As a corporate partner since June 2018, Westpac has managed Kinaway's day to day banking obligations in both the corporate headquarters and their local Fitzroy branch. They have demonstrated their commitment to ensure customer satisfaction, by putting us as the consumer at the centre of everything they do.

Deadly Member of the Month

This month we would like to congratulate Jaramer Legal as our Deadly Member of the Month. Bevan Mailman is a Bidjara man and Brian Bero is a Meriam man. Together they are the two principal lawyers and co-founders of Jaramer Legal. Jaramer Legal provides quality corporate and commercial legal services to government, corporations and businesses. Their expertise includes strategic legal advice and support for procurement, small to large scale projects and other business activities.

Jaramer Legal have the unique ability to perform services through a sensitive cultural lens is what sets them apart from other law firms. Our services are intrinsically linked to improved economic outcomes for Indigenous peoples under the

Australian federal government's 'Closing the Gap' Policy and similar initiatives. Their aim to assist both government departments and agencies with their responses to Indigenous Procurement Policies (IPP) and similar initiatives across federal, state and territory governments. They also assist corporates with meeting their requirements under their respective Reconciliation Action Plans and other initiatives that impact Indigenous Australians. Congratulations to Bevan, Brian and the team for their ongoing hard work, deadly!



Jaramer
LEGAL

Historical figure of the Month

Corporal Harry Thorpe, MM 1886-1918

'An Aboriginal soldier decorated for bravery. An experienced infantryman who inspired those under him. Thorpe led his men with courage and example until killed in action in the Somme fighting of 1918.'



AUSTRALIAN WAR MEMORIAL

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Harry Thorpe was born on Lake Tyres Aboriginal Mission, near Lakes Entrance, Victoria. He was a married man, who worked as a labourer when he enlisted himself in February 1916. He was stationed to the 7th Battalion and he joined the unit in France in July 1916, where he would become and accomplished front-line infantryman.

In his first action, Thorpe fought in the Battle of Pozières and was seriously wounded. The following year in 1917, he was again wounded in action on the Hindenburg Line. Despite his injuries he was able to re-join the battalion in time for the third battle of Ypres. Thorpe was tremendously brave and courageous soldier, who distinguished himself during the successful capture of Broodseinde Ridge between October 4th and 5th, 1917.

Later that same year he received the Military Medal for bravery in the field.

The 7th Battalion fought in the Flanders region until mid-1918, when it returned to the Somme to join the rest of the Australian Corps in the great August allied offensive. Corporal Thorpe went into the battle of Lihons on 9 August but during the fighting he was seriously wounded in the stomach. Stretcher-bearers reached him, but his wounds proved to be fatal and he died shortly afterwards. He is buried in the large Heath Cemetery near Harbonnières, a few kilometres from where he fell and died in combat.

In conjunction with Anzac Day, we acknowledge the bravery, courage and strength of Aboriginal and Torres Strait Islander people who fought for our country during World War I.

We will remember them.

Why the Rainbow Serpent?

The Rainbow Serpent is a deity seen as the creator god of Australia, and is one of the oldest continuing cultural influences of Aboriginal creation.

Long ago in the Dreamtime when the earth lay sleeping and nothing moved or grew, lived the Rainbow Serpent. One day the Rainbow Serpent awoke and came out from beneath the earth. Refreshed from her long slumber she travelled far and wide leaving winding tracks from her huge body and then returning to the place she had first appeared. On her return she called for the frogs to come out, and so they did slowly as their bellies were full of water. The Rainbow Serpent tickled their stomachs and when the frogs laughed, the water spilled out all over the earth to fill the tracks of the Rainbow Serpent. This is how the lakes and the rivers were first formed.

With water, grass and trees began to grow which woke all the animals who then followed the Rainbow Serpent across the land. They were happy on earth and each lived and gathered food with their own tribe. Some animals lived in rocks, some on the vast plains, and others in trees and in the sky. The Rainbow Serpent made laws that they were all to obey but some



began to make trouble and argue. The Rainbow Serpent said 'Those who keep my laws will be rewarded. I will give them human form. Those who break my laws will be punished and turned to stone and will never to walk the earth again.' Those who broke the law became stone and were turned into mountains and hills and those who were obedient were turned into human form and were each given their own totem from when they began.

The tribes would know themselves by their totems. No one would starve, the Rainbow Serpent ruled that no man should eat of his totem, but only of other totems. This way there was food for everyone. All tribes lived together on the land given to them by the Rainbow Serpent or Mother of Life and knew the land would always be theirs, and no one should ever take it from them.



Kinaway Gallery



Acknowledgements

Kinaway acknowledges the traditional owners of the land that we work and travel through. We also pay our respects to Elders past, present and emerging leaders.

Thank you to Karen Milward, Paul Kruspe, Westpac Bank, Jaramer Legal, Department of Jobs, Precincts and Regions and Tiffany Garvie.

Written and edited by Alana Bonanno, Kylie Astell and Lee-Ann Emzin.

Kinaway Katch-Up's name accredited solely to Kinaway Chamber of Commerce Victoria Pty Ltd.



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